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## Growing Dome Product Specialists (Inside Sales)

Growing Spaces is hiring enthusiastic and motivated individuals with a passion for healthy living and helping customers succeed in growing their dream gardens. We are looking for sales and marketing professionals who can promote the Growing Dome and guide customers through their journey towards year-round gardening.

- learn the benefits, features and details of the Growing Dome, and be able to answer commonly asked questions
- discuss greenhouse gardening best practices with customers
- build strong customer relationships
- attend trade shows and open houses all over Colorado
- learn StoryBrand marketing and sales techniques, and how they apply to Growing Spaces
- represent Growing Spaces in a professional manner
- document all customer interactions in a timely and accurate manner in our CRM
- help define improvements to our CRM workflows and customer experience
- create customer estimates and invoices in QuickBooks
- help customers navigate the building permit and HOA processes
- develop new and innovative marketing strategies through a variety of digital and traditional mediums (photo, video, social media, web site, gardening community forums, print)
- attend weekly sales and marketing meetings to communicate status, feedback and new ideas

### Requirements

- must have either a 4 year degree in marketing or business, or equivalent sales and marketing experience in a similar industry
- must have excellent, professional communication skills with approachable and relatable demeanor
- willingness to learn and eager to seek knowledge from internal and industry mentors
- professional appearance and ability to build positive relationships in the office and with clients/customers
- ability to work independently as well as on team assignments
- adaptable to change, and enjoy fast paced environments
- strong work ethic, positive attitude, team-player
- passion for organic gardening

Based in Pagosa Springs, Growing Spaces has been enabling gardeners, communities and businesses to grow fresh, healthy organic food year-round for 30 years. We design, manufacture and install geodesic dome greenhouse kits and have thousands installed in Colorado, all 50 states and 14 countries. Positions available in Pagosa Springs and Denver area.

Send your resume to [employment@growingspaces.com](mailto:employment@growingspaces.com) or go online to print our application from our website, located under the "contact us" tab at [www.growingspaces.com](http://www.growingspaces.com)

Growing Spaces is an Equal Opportunity Employer